

# MASS BACK OFFICE COLLABORATION



## Making 1+1+1=1 through deep collaboration.

A think tank's research suggested that Mass Back Office Collaboration amongst industry members would be critical to the industry's growth, by creating step-down reductions in operating costs of core processes.

AO was used with 367 organizations to surface the industry's transformation roadmap, which has become an executive guide for those organization's stepping into mass back office collaboration.

AO is also used by individual organizations to assess leadership's 'interest in and ability to engage in mass collaboration'. As each new organization conducts this dialogue, AOT's 'matchmaking' analytics identifies like-minded organizations, who are then invited to collaborate to design innovation to a common back office process.

Groups as large as 32 and 66 companies have used AO to identify those with shared interests in the subject.

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For example, one cluster of like-minded organizations from across the US were invited to collaborate in their mutual interest in applying mass collaboration principles to the increasing burden of federal and state regulatory compliance.

The collaboration surfaced three workflow and knowledge sharing innovations they could implement together to reduce their individual operating expenses while increase overall quality.

## CONSULTANT SERVICES:

**Consultative:** Creating a pathway in achieving your results with your business members input and employee observations of what is key for the benefit of your clients.

**Advisory:** Bringing diverse perspectives from unrelated industry operations and processes in seeking new opportunities in efficiencies.

**Collaborative:** Alignment optimizations delivers on a full spectrum of progressively engaging and impacting methodologies that deliver the results you and your clients expect.

## KEYNOTE SPEAKER/WORKSHOPS

## TRAINING & FACILITATION

## COACHING & MENTORING

STAY CONNECTED



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Aligning Performance Improvement w/Corporate Strategy